



February 13, 2015

Dear AUB faculty colleagues,

In a previous message I announced the formation of a search committee to identify and recommend a new Dean for the Suliman S. Olayan School of Business. I am pleased to forward to you (below) the final job description.

Internal candidates are welcome to apply and if you have nominations to make to any of the search committee, they would be happy to receive names. As a reminder, the search committee consists of:

Nabil Habayeb (chair), AUB trustee
Iman Nuwayhid, FHS
Assem Safieddine, OSB
Nisrine Salti, FAS
Richard Schmalensee, former dean at MIT's Sloan School
Alexander Ercklentz, AUB trustee
Randa El-Sayed Haffar, AUB trustee
Marwan Muasher, AUB trustee
Maher Mikati, AUB trustee
Said Darwazah, AUB trustee

Sincerely,

Peter Dorman
President

DEAN, SULIMAN S. OLAYAN SCHOOL OF BUSINESS

The American University of Beirut (AUB) is a private, not-for-profit, coeducational, non-sectarian, institution of higher learning operating under a charter from the State of New York.

1866, it is the oldest and most respected private university in the Middle East. Over the last century and a half, the University has broadened its activities while remaining faithful to the vision of its founders. Over the last decade, AUB has emerged as the premier teaching institution and a regional leader in international rankings, faculty productivity, and research quality and impact. AUB is one of the highest rated universities in the Arab world and is in the top 15% of all international universities assessed by the QS 2014 World University Rankings. Its competitive advantages include its long distinguished history, liberal arts foundation, faculty quality and impactful research output, strong professional education, and its ability to cultivate open and free dialogue and demonstrate the value of tolerance across diverse communities. The university's more than 750 faculty serve over 8,300 students in more than 120 PhD, Master's, and Bachelor's degree programs in a variety of disciplines and fields. The six faculties include Arts and Sciences (FAS); Engineering and Architecture (FEA); Agricultural and Food Sciences (FAFS); Health Sciences (FHS); Medicine FM, which includes a School of Nursing (HSON); and the Suliman S. Olayan School of Business (OSB). The student body represents more than 60 countries; 82% are undergraduate, and 22% international students. In 2013-14, 45% of all undergraduate students received \$26.5 million in financial aid. AUB has awarded 70,000 degrees and has more than 57,000 alumni residing in 108 countries. Undergraduate tuition varies between \$15,000 (FAS) - \$26,000 (FEA) per year, with an average tuition of \$21,000; the annual institutional budget totals over \$385 million, including the Medical Center. The university's beautiful 73-acre campus overlooking the Mediterranean Sea comprises 81 buildings, including a hospital, four libraries, three museums, seven residence halls-, and an athletic complex.

The Suliman S. Olayan School of Business (OSB) was established by AUB in 2000 as an independent school after providing business education for more than a century. In 2003, it became the first named faculty, the Suliman S. Olayan School of Business. OSB has quickly built a reputation as a premier business school and in 2009 was the first in Lebanon and the hundredth in the world to be accredited by the Association to Advance Collegiate Schools of Business (AACSB). The OSB aims at offering educational programs of the highest standards, promotes research and creative scholarly activities of its faculty and students, and serves the community at large with a focus on the needs of Lebanon and the region. The School undergoes continuous improvement to maintain an intellectually stimulating environment, and prepares its students to be innovators and professionals and responsible citizens. The OSB has 995 undergraduate students, 142 graduate students, and 52 full-time faculty members. The OSB is organized into three tracks (departments): Management, Marketing & Entrepreneurship (MME); Finance Accounting & Managerial Economics (FAME); and Business Information & Decisions Systems (BIDS). The School offers five degree programs: the Bachelor of Business Administration (BBA), the Master's of Business Administration (MBA), the Master of Science in Finance, the Master of Science in Management, and the Executive

Masters of Business Administration (EMBA), as well as several, non-degree, executive education programs. Building on a strong foundation of education and research tailored to the needs of the region, OSB is now expanding into the fields of family business and entrepreneurship.

Reporting to the Provost, the Dean of OSB will be the responsible academic, strategic, and executive leader of the School, a participant in university-wide shared governance processes, and an integral member of the University's leadership team. The Dean of the OSB will be strongly committed to fulfilling the academic mission of the University to provide excellence in education, participate in the advancement of knowledge through research, and serve the people of the Middle East and beyond. The new dean will be an accomplished academic leader with a distinguished record of accomplishment as a scholar, qualified for appointment to the rank of full professor in an appropriate OSB track. Leading candidates will demonstrate strong commitment to excellence in research and all aspects of pedagogy and teaching. The new dean will possess significant leadership in business schools or other similar academic organizations, and the capacity and vision to provide strategic leadership to OSB in the development and implementation of its mission and goals. The qualified candidate must have a terminal degree or equivalent senior management experience and an outstanding academic record.

Initial screening of applicants will begin immediately and will continue until the position is filled. AUB is an equal-opportunity employer. Minority candidates and women are encouraged to apply. Suliman S. Olayan School of Business will be assisted by Heidrick & Struggles in this search. All communication will be held in total confidence. Please submit nominations and applications electronically to DeanAUB@heidrick.com. Please include a current CV and a letter describing relevant experience and level of interest.

Raed Sater, Partner
Maliha Jilani, Associate Principal
Heidrick & Struggles (Middle East) LLC
Dubai, United Arab Emirates